

Press release

L&R Group enhances its position in the compression market

L&R acquires assets of French compression expert MTA

Rengsdorf/Vienna, 29 April 2019 – The international medical device supplier Lohmann & Rauscher (L&R) is expanding its product range with the asset acquisition of the French hosiery company MTA's medical stockings division. This acquisition will allow L&R to expand its product portfolio for venous insufficiency and lymphoedema treatments and is thus strengthening its market position in France.

MTA (Médical Textile Ariégeois) has successfully been developing, producing and marketing compression stockings under the brand name Veinocare® in the French market since its foundation in 1994. L&R's acquisition of their medical stockings division will expand and complement the company's existing compression product portfolio. In addition to the popular short stretch compression bandage Rosidal® K and the multi-component compression system Rosidal® sys, the Veinocare® medical stockings will be directly available through L&R in the French market based on their existing ASQUAL (French textile regulation) approval. Furthermore, MTA's innovative range of high quality hosiery perfectly complements L&R's orthoses range.

"This acquisition marks yet another important milestone in our successful development as a strong, international player in the healthcare market and a preferred solution provider for our customers and is a great opportunity for L&R France. The combination of the extensive expertise of MTA, reinforced by several patents, the company's high-quality products and L&R France's customer-focused marketing and sales team represent the ideal basis for the successful growth of our French core business area of bandages and ortheses", commented Wolfgang Süßle, President, CEO and CCO of the L&R Group.

Lohmann & Rauscher Group

Lohmann & Rauscher (L&R) is a leading international supplier of high quality, futureoriented medical devices and hygiene products – ranging from conventional bandages to



modern wound treatment and nursing systems. Created in 1998 from the merger of the two companies Lohmann (founded in 1851) and Rauscher (founded in 1899), L&R has more than 160 years expertise as a dependable partner and solution provider for its customers. With more than 5,000 employees, 49 subsidiaries and more than 130 selected partners worldwide, L&R is represented in all important markets around the world and was able to generate a sales volume of more than 650 million euros in 2018. The company's headquarters are located at the Rengsdorf (Germany) and Vienna (Austria) sites.

Lohmann & Rauscher France

With 135 employees, Lohmann & Rauscher France (LRF) has reached a turnover of 69 million euros in 2018. LRF is a leading national supplier of high quality medical products in its three core business fields wound care, bandages & dressings and set systems & hygiene. Under the brand name Velpeau®, LRF is also providing orthoses and other medical products at a pharmacy level.

MTA

After gaining extensive experience in the field of hosiery, Alain Rodier founded MTA in 1994. As an R&D specialist, the well-being of patients was the focus of all his developments. In this context, he developed the class 3 stocking City 3®, which is characterised by its patented sole. These products are especially aimed at the therapy of patients with an impaired venous or lymphatic system. Furthermore, MTA developed sport stockings and had the honor to equip the French national football team, winner of the world championship in 1998.

Veinocare® is a full line of medical compression hosieries, composed of nine product ranges. The Veinocare® products are characterised by their first-grade production and a high density, thus providing a high level of comfort for wearers.

More information on Lohmann & Rauscher (L&R) at:

www.lohmann-rauscher.com

Reprint free of charge - specimen copy requested



Artwork



Caption: Wolfgang Süßle, CEO, CCO and President of the L&R Group

Press contact:

Lohmann & Rauscher International GmbH & Co. KG
Public Relations
Sabrina Klein
Johann-Schorsch-Gasse 4 | 1140 Wien

Tel.: +43 1 57670-386 | Fax DW: 9386

E-Mail: Sabrina.Klein@at.LRmed.com

www.lohmann-rauscher.com